Deep Work

"Professional activities performed in a state of distractionfree concentration that push your cognitive capabilities to their limit. These efforts create new value, improve your skill, and are hard to replicate." Hard things are complex and require **deliberate practice**. "Deep work is hard and shallow work is easier and in the absence of clear goals for your job, the visible busyness that surrounds shallow work becomes self-preserving."

The new law of productivity is:

Productivity = $(Time Spent) \times (Intensity of Focus)$

The Deep Work Hypothesis

In the future of humanity, there will be three types of people who will survive and prosper:

- 1. Owners of capital or those with access to it
- 2. Those work with intelligent machines and technology
- 3. Superstars in their field of work

Two skills necessary for the latter two types:

- 1. Ability to quickly master hard things
- 2. Ability to produce at an elite level, in terms of both quality and speed.

Four principles to achieve deep work:

- 1. Work Deeply: You must engage in deep work itself
- 2. Embrace Boredom: Learn how to embrace, rather than avoid "boredom"
- 3. Quit Social Media: Adopt a tool only if it has substantial net benefits
- 4. Drain the Shallows: Eliminate/reduce shallow work

1. Work Deeply

Willpower gets depleted as it's used. **Design routines** and rituals to minimize the amount of willpower necessary in transitions and maintain unbroken concentration. Four strategies to sustain deep work:

- Monastic: isolate yourself for long periods of time without distractions; no shallow work allowed
- **Bimodal**: reserve a few consecutive days for working like a monastic (at least one day a week)
- Rhythmic: take three to four hours every day to perform deep work on your project
- Journalistic: alternate your day between deep and shallow work and it fits your blocks of time. Not recommended to try out first

Transition to Deep Work

Decide on a working philosophy, then **ruthlessly commit** to scheduling deep work blocks into your calendar and sticking to them. Schedule a specific time of the

day in advance takes away the need to use willpower. Moreover, know where you'll work and for how long and create a zone specifically to perform Deep Work. Then develop four disciplines:

- 1. Focus on the Wildly Important: Keep a small number of really critical goals
- 2. Act on Lead Measures: Track behaviors that will drive success on what needs to improve
- 3. **Keep a Scoreboard**: Track deep work time and results
- 4. Create a Cadence of Accountability: Continual process that holds you accountable for your own productivity

2. Embrace Boredom

Start scheduling breaks from focus, to give in to those distractions: "To succeed with deep work you must rewire your brain to be comfortable resisting distracting stimuli."

Use productive meditation, which means using your "unproductive" time to do deep thinking. The key to successful productive meditation is repeatedly returning your attention to the problem at hand and doing this whenever your mind wanders. You have to continually practice this in order to reap the benefits.

3. Quit Social Media

Identify the core factors that determine success and happiness in your professional and personal life. Adopt a tool only if its positive impacts on these factors substantially outweigh its negative impacts. Cal offers a simple way of doing a test run: without deactivating, stay off consciously from your social media of choice for 30 days. After 30 days, evaluate if it was impossible for you to stay away or were you greatly inconvenienced, and did anyone care?

4. Drain the Shallows

"Treat shallow work with suspicion because its damage is often vastly underestimated and its importance vastly overestimated." Confine it to a point where it doesn't impede your deeper efforts that ultimately determine your impact.

Schedule every minute of your day by using time blocking. Batch tasks together into a specific synergistic time block – such as emailing, printing, ticket booking, etc. The batching of hard but important intellectual work into long, uninterrupted stretches is key to high productivity Don't worry if you have to rewrite your schedule multiple times.

Use **fixed-schedule productivity** and don't work beyond a certain time. Work backward to find productivity strategies that allow you to satisfy this constraint.